

FOOD CONCESSIONAIRE APPLICATION/CONTRACT

German Alps Festival 2010



German Alps Festival - Aug. 14 & 15, 2010

SPACE REQUIREMENT: _____
(Please do not state "Same as Last Year")

SPACE FEE: \$150.00
(Please see Section 12 on reverse)

Application Deadline: July 14, 2010

ELECTRIC: (estimate usage category)
Daily usage fees: 30 amps/ \$25.00 per day 50 amps/ \$45.00 per day 100 amps/ \$75.00 per day
 40 amps/ \$35.00 per day 60 amps/ \$55.00 per day

Each food vendor will need to supply a disconnect for all ungrounded cables attached to their booth. Each vendor will need to supply at least 100' of SO Cable, that includes a white wire for the neutral and a green wire for the ground. This cable shall be sized according to the load that you expect Hunter Mountain Ski Bowl to deliver to you, (i.e.. a #8 wire for 40 amps, #6 for 50 amps, etc.). There will be a hook up fee of \$100.00. Please see Section 8 on reverse.

NYS Department of Health Permit and Liability Insurance Required

Food concessionaires are required to supply their own NYS Department of Health, Oneonta District Office, Temporary Food Operation Permit and their own Liability Insurance. Original DOH Certificate must be displayed in booth. Copies of both must be given to festival management prior to set-up.

Checklist - Please include:

- Application/Contract
- Space Fee
- Photocopy of Sales Tax Certificate
- Pictures or Slide (or reference website)
- Itemized Food & Price List

OFFICE USE ONLY

Electrical determination
at set-up of _____ amps.

- Certificate of Liability Insurance
- NYS Department of Health Permit

Description of items offered for sale (please do not state "Same as last year"): _____

Name of Company: _____

Contact Name: _____ Address: _____

City: _____ State: _____ Zip: _____

Telephone Number (daytime): _____ Cell: _____

E-mail: _____ Website: _____

Incorporated: Yes No NYS Sales Tax ID# _____ (required)

Space Fee due with application: Check Money Order CC Amount due: \$150

Credit Card #: _____ Exp. Date: _____ CCV#: _____

Authorized Signature: _____ Date: _____

PLEASE READ AND SIGN REVERSE

This agreement made this _____ day of _____, 2010, between Hunter Mountain Festivals, Ltd., herein referred to as "Management" and _____, herein referred to as "Concessionaire" for food vending space for the German Alps Festival, to be held Saturday, August 14 and Sunday, August 15, 2010.

RULES AND REGULATIONS

All products or items will be sold from contracted space only. Any additions to product list must be approved by Management. No Concessionaire shall have an exclusive on any product.

New York State Sales Tax -

Concessionaires must possess a valid NYS Sales Tax ID Number. He/she must provide Management with a photocopy of a current permit issued by the NYS Tax Bureau. Application will not be accepted without this certificate. Concessionaire is solely responsible for payment of sales and any other applicable taxes.

Insurance -

Concessionaire must provide Management with a certificate of Current Products Liability and General Liability, and Compensation Insurance. Products and General Liability shall have policy limits of not less than \$1,000,000 and shall name as named insured Hunter Mountain Festivals, Ltd., and Hunter Mountain Base Lodge, Inc. Also, Concessionaires will indemnify and hold harmless Hunter Mountain Festivals, Ltd., and Hunter Mountain Base Lodge, Inc. from all claims arising from any act or omission from the Concessionaire.

1) PAYMENT OF CONCESSIONAIRE FEE -

- a) All Concessionaires agree to pay twenty (20) percent of all gross sales. All Concessionaires must have a cash register with tape and a price list which are totally visible by customers at all times. Hunter Mountain Festivals, Ltd. reserves the right to take a register reading at any time during the business day. We will be making periodic checks on each cash register on a daily basis.
- b) All gross sales must be reported to an authorized Festival Representative along with register tape. The fee is payable to an authorized Festival Representative at the end of each festival day.

2) HOURS / SETUP TIMES -

- a) Concessionaire will have food stand in order one hour prior to gate opening on each festival day.
- b) Concessionaire who contracts to stay consecutive festivals may leave his/her food stand between festivals at his/her own risk.
- c) Concessionaire will be open from event open to closing every day of the festival regardless of the weather. Any deviation from posted hours shall be approved by Management only.
- d) Concessionaire will not be open after midnight on any festival day.
- e) Concessionaire will be permitted to have their vehicles and delivery vehicles on the festival grounds to replace or remove anything from their location until one hour prior to gate opening, and after that time must have their vehicles in the regular parking area. This will be strictly enforced.
- f) Setup days will be scheduled for Wednesdays and Thursdays prior to festival. All booths shall be in place by Thursday PM. Setup times must be arranged in advance with a Festival Representative.

3) ADMISSIONS -

- a) Four (4) nontransferable daily exhibitor passes, restricted to persons working in the booth, will be issued for each booth space. Exhibitors will receive the allotted number of passes before the start of each festival.
- b) If additional passes are required to operate concession, they may be purchased at a regular admission price at the gate.
- c) Concessionaire passes are nontransferable. Anyone caught transferring his/her pass to anyone else will have the pass revoked permanently and may be barred from the festival grounds for the remainder of the festival season.
- d) Concessionaire passes must be visible to Hunter Mountain personnel.

4) DECORATIONS -

- a) Concessionaire shall be responsible for furnishing all decorations, materials, attractive signs and labor for attractive exhibition of all products.
- b) Concessionaire and his/her employees must be dressed in clean, neat attire, or in keeping with the theme of the festival. T-shirts, cutoffs and like attire will not be acceptable.
- c) Space will be returned to the condition in which it was found prior to the event.

5) SUBLETTING / ASSIGNMENT -

- a) Subletting and assignment are strictly prohibited.

6) SOUND SYSTEM -

- a) Sound systems can only be used if authorized in writing by Management.

7) PETS -

- a) Pets will not be permitted on the grounds. This will be strictly enforced.

8) ELECTRICITY -

- a) Concessionaire must complete a detailed requisition for electrical services one month prior to festival date, for which he/she will be charged for electric usage according to his/her wattage or amperage requirements. All electrical requirements must be itemized and not noted "same as last year."
- b) Management will provide electrical service as per requisition to food stand. It is the responsibility of Concessionaire to wire his/her own food stand.
- c) All food stands will be inspected daily for overuse of electricity and/or unsafe equipment.
- d) Additional information regarding electrical needs should be directed to x2280, Scott Berwick.

9) MISCELLANEOUS -

- a) Management reserves the right to remove any literature or merchandise which is on display, or for sale, which it feels is not in keeping with the best interest of the festival and/or patrons. This includes literature or articles that are considered by Management to be in poor taste and/or offensive to the general public.
- b) This agreement cannot be canceled except by Management.
- c) Management reserves the right to review all menus and prices.
- d) There will be no refrigerator, cooler or freezer space available in the base lodge.

10) TRASH DISPOSAL -

- a) Cardboard boxes must be flattened, stacked and tied each night and placed in front of your booth for collection.
- b) Garbage and refuse must be bagged and tied each night and placed in front of your booth for collection.
- c) A trash collection fee of \$25 will be collected for each weekend.

11) ADDITIONAL FEE SCHEDULE -

- a) Ice will be available to food vendors at \$3 per 10 lb. bag to be paid when getting ice.
- b) Please leave your booth as you found it. A \$50 cleanup fee will be assessed if it is necessary for Hunter Mountain Ski Bowl to clean your booth area.
- c) Tables and chairs are not available for outside vendors. However, if used the following charges will be collected: Tables: 6'-\$20; 8'-\$22 Chairs: \$5. This will be strictly enforced.

12) SPACE FEE -

- a) A fee of \$150 must accompany application for space. This amount will be deducted on Sunday evening at time of settlement from your 20% Concessionaire fee owed on gross sales.
- b) There will be a minimum charge of \$100 for any cancellation of contract for any reason.

13) VEHICLES -

- a) All vehicles must be removed from the festival grounds one hour prior to gate opening.
- b) No vehicles will be permitted on the festival grounds for break-down until pedestrian traffic has ceased.
- c) NO VENDOR PARKING INSIDE THE GATE. NO EXCEPTIONS.

FESTIVAL HOURS

Gates open to the public: 11am Saturday and Sunday.

Fireworks Saturday night begin at approx. 9:30pm.

Gates close: after the fireworks Saturday and at 6:00pm Sunday.

Please read, sign and return this contract with payment to:

HUNTER MOUNTAIN FESTIVALS, LTD.

PO Box 295, Hunter, NY 12442

518-263-4223 x 2278

FAX: 518-263-3704

Email: JSchmidt@HunterMtn.com

Authorized Signature (Concessionaire): _____ Title: _____ Date: _____

ACCEPTED BY: _____ Date: _____

Hunter Mountain Festivals, Ltd.